



Auto Dealer Today publishes article by Tom Hudson

July 29, 2019 |

On July 29, *Auto Dealer Today* published [Tom Hudson's](#) article, "Let's Change One Little Fact," which highlights the difference in state laws governing auto transactions. Tom provides examples of how changing just one factor in a consumer's auto buying process can affect which state laws will apply to the transaction.

Tom's first example depicts an out-of-state buyer buying a car by phone or online. The deal documents are sent by overnight delivery, and the car is delivered to the buyer's home by a delivery company contracted by the dealership. In this case, the law of the dealership's state likely will apply to the transaction.

In the second example, the dealership requires that the buyer contract directly with the delivery company. In this case, the delivery company is acting as the buyer's agent, picking up the car from the dealership's lot. This one change could affect which state's laws will govern the transaction.

Tom is a founding partner of Hudson Cook, now Of Counsel to the firm, and has practiced consumer financial services law since 1973. He has focused his practice on matters relating to vehicle sales, financing and leasing, and his clients include captive foreign and domestic auto finance companies, major banks and independent finance companies, trade associations and companies who supply services to the auto finance and lease industry.

[Click here](#) to read the full article in *Auto Dealer Today*.

Hudson Cook, LLP, provides articles, webinars and other content on its website from time to time provided both by attorneys with Hudson Cook, LLP, and by other outside authors, for information purposes only. Hudson Cook, LLP, does not warrant the accuracy or completeness of the content, and has no duty to correct or update information contained on its website. The views and opinions contained in the content provided on the Hudson Cook, LLP, website do not constitute the views and opinion of the firm. Such content does not constitute legal advice from such authors or from Hudson Cook, LLP. For legal advice on a matter, one should seek the advice of counsel.

SUBSCRIBE TO INSIGHTS

HUDSON COOK

Celebrating its 25th anniversary in 2022, Hudson Cook, LLP is a national law firm representing the financial services industry in compliance, privacy, litigation, regulatory and enforcement matters.

7037 Ridge Road, Suite 300, Hanover, Maryland 21076
410.684.3200

www.hudsoncook.com

© Hudson Cook, LLP. All rights reserved. Privacy Policy | Legal Notice
Attorney Advertising: Prior Results Do Not Guarantee a Similar Outcome

