

Business Funding



Hudson Cook, LLP advises investors and participants in non-bank (alternative) non-consumer lending and other forms of business finance, including merchant cash advance (MCA), factoring and leasing.

Business Lending

We advise lenders, loan brokers, and lead generators on regulatory compliance issues and related matters. Our work with clients covers state law licensing and usury limits, development of lending forms and advice on secured transactions.

We also assist parties seeking to develop business lending platforms through bank partnerships and provide advice on navigating an evolving regulatory landscape.

Alternative Business Funding

We guide MCA and factoring companies through regulatory compliance and operational risks involved in funding their clients. Our work for MCA and factoring companies includes:

- Advice on emerging issues and regulatory outlook
- Development of contracts with merchants
- Broker/ISO relationships
- Review of marketing materials

Investors

We advise venture capital firms, hedge funds, and institutional investors seeking to evaluate

potential transactions with participants in the alternative business funding marketplace and assist in performing due diligence designed to evaluate exposure to regulatory compliance and other legal risks.

Compliance Policy Templates

We develop templates for use by business lenders and MCA funders designed to guide compliance with state and federal law, including:

- AML OFAC Patriot Act
- CAN-SPAM
- ECOA
- EFT
- ESIGN
- FCRA
- SCRA
- TCPA
- UDAP

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HUDSON COOK

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